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# THE RICHMOND TERMINAL

VOL. XIX

RICHMOND, CALIFORNIA, FRIDAY, JANUARY 27, 1922

No. 4

## Industries Essential For Payroll Town

### They Will Not Come If They Are Not Protected

The necessity for a protective tariff with an American valuation clause in it is becoming more apparent every day to the home manufacturer and the home merchant. Home town industries cannot survive without protection, and the merchant cannot exist without the payroll patronage.

There is no mystery about the fact that every dollar's worth of foreign goods sold in this country destroys the market for a dollar's worth of American made goods, the production of which keeps factories running and men on the payroll.

You can't eat your cake and keep it, and you can't buy imported goods and keep American factories busy and the American working people in employment.

America's first duty is to protect her home industries and her own working people. The first duty of every home town paper is to protect the interests of its home town, which means protection of the interests of its home factories.

But the home town factory is not the only institution at stake. If your town hasn't a factory which needs protection from a flood of foreign goods, it at least has a number of home town merchants who are advertisers in their home town paper.

Are these home town merchants importers? They are not.

Have they buying agents—or great buying agencies composed of a staff of men—scattered through Europe buying goods and paying for them in debased foreign currency? They have not.

Are they importing carloads, shiploads and trainloads of all kinds of cheaply made foreign goods and getting them through the American customhouse on the basis of their foreign valuation, expressed in cheap foreign currency? They are not.

How then are they going to meet the competition of the great mail order houses and merchandisers who are doing just this and preparing to put cheaply imported goods in your town and your rural districts at a price that your home town merchant can not hope to meet.

These great importing concerns which are fighting the enactment of an American tariff are doing so, not in order to benefit your home industry, nor your home merchant, but in order to reap an inordinate profit themselves.

They are importing enormous quantities of goods which they expect to sell in your home town merchant's local market. And every dollar's worth of goods so sold means the loss of a dollar's worth of business to your home town merchant.

It is time that home town interests, merchants, newspapers, working people and manufacturers were getting awake to the real significance of the gigantic campaign which foreign manufacturers and large importing interests are waging against the enactment of an American tariff.

The home mills must be kept running and the home employees on the pay roll, if the home merchant is to be continued in business at a reasonable profit.

The Terminal is on file in all the public libraries in Contra Costa county and has hundreds of readers.

### Passing of E. H. Harlow

Edward H. Harlow, pioneer citizen, and for many years master mechanic at the Santa Fe shops in this city, passed away at 1:10 p.m. yesterday after a determined fight against death, his condition being serious for several days.

At the time of death he was surrounded by his faithful wife and three sons, Page, George and Phillip.

Harlow was prominent in civic affairs, and was for a number of years member of the board of high school trustees. He was also a member of Alpha Lodge of Masons, of the Royal Arch Chapter, and the Shriners.

Edward H. Harlow will be missed in Richmond, especially among the hundreds of employees of the Santa Fe, with whom he was held in the highest esteem and who will revere the memory of a good man and fellow workman.

### Grand Jury in Regular Session

The Stiver grand jury is in session at the county seat this week. It is reported that the jury will not complete its work before May 1.

### Return to Southern Home

Mr. and Mrs. R. D. Logan returned to their home in Salinas Wednesday. Mrs. Logan has been with her sister, Mrs. H. G. Stidman, during the last illness of their father, Alpheus Odell.

### ANCIENTS HAD THEIR DOLLS

Such Playthings Figured Largely in the Writings of the Famous Classic Authors.

The child's doll is by no means a modern invention. The ancient Sardis has sometimes been called the Greek Nuremberg, on account of its production on a large scale not only of toy horses, dogs, fish, hens and lions, but of terra-cotta dolls, which were eagerly sought after throughout the Greek world.

Dolls, too, figure in the classic authors. Plato once compared a man to the figure of a doll, and his passions to its strings—referring, presumably, to some kind of marionette. In one of the fragments of Sappho's poetry she pleads: "Oh, Aphrodite, do not disdain the purple draperies of my doll. It is I, Sappho, who dedicate to thee these precious offerings." Again, Plutarch, being absent from home at the time of the death of his two-year-old daughter, writes to comfort his wife by recalling the sweetness of the lost baby, and says: "She begged her nurse not only to feed other little children who played with her, but also to give food to her dolls."

So much artistic skill was spent on the Greek terra-cotta doll that by the Fourth century B. C. it was almost perfected into a statuette.

Rainfall Like Noah's Deluge. The total annual rainfall upon all the land of the globe amounts to 29,347 cubic miles, according to the United States geological survey, Department of the Interior, and of this quantity 6,524 cubic miles drains off through rivers to the sea. A cubic mile of river water weighs about 3,205,650,000 tons, and carries in solution an average of about 420,000 tons of foreign matter. In all about 2,735,000,000 tons of solid matter is thus carried annually to the ocean, and a good deal of this is naturally the fertile soil washed from the fields.

The war department, through its savage division, turned a vast quantity of unserviceable property into cash during the past 6 months. All of the waste materials which were accumulated at several military depots, camps, army posts and stations throughout the country were sold either by public auction or on sealed bids to the highest bidder. More than \$1,500,000 was thus realized.

Hardboiled, eh?"

"He talks as if he would tackle a buzz-saw barehanded."

"I've seen his type. Some of these days he'll have an argument with a female reformer and for weeks afterward he won't be able to speak above a whisper." —Birmingham Age-Herald.

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### December 31 Report Sears Roebuck Losers

New York, Jan. 25.—Sears Roebuck sold off on the New York stock exchange yesterday when it was made known that the company's annual report for the year ending December 31, 1921, shows a loss from operation of \$16,435,468. Reports from the east indicate that the selling was largely on the part of Chicago holders.

The net sales of the company for 1921 were \$159,034,518, compared with \$233,836,872 in 1920.

### Masons to Revise Point Building

The Point Richmond Lodge of Masons are preparing plans for remodeling the old city hall building on Washington avenue, a recent purchase by the lodge. When the changes are made the lodge will have a hall and building excelled by none in Richmond.

### Red Men Hall Association

The hall association of the Richmond Red Men will hold a meeting at the office of the association in the Pillow building tomorrow (Saturday) night.

### Coming Home

George Bettis, who survived a serious operation at an Oakland hospital, will soon be well enough to return to his home.

### RANDOM COMMENT

In European relations, America now holds the balance of trade, the balance of power and the balance due.

The secretary of the treasury evidently expects to classify evidences of foreign indebtedness to the U. S. A. as tangible assets and not as souvenirs.

Well, we guess the idea of a quadruple alliance has been pretty well received by everybody, as all that even Senator Reed of Missouri says against it is, that it is treacherous, treasonable, damnable.

China is in the unfortunate position of a nation that has accumulated so many grievances that the world can hardly hope to find time to straighten all of them out.

An end to freedom has come in Russia. No more free newspapers, no more free books. Sovietism has abandoned its system of "no rents, no rates, no taxes." The people must go back to the slavery of paying for what they want. Thus bolshevism loses its lure.

Those who think the results of the Washington conference are disappointing should note that wherein the original submarine proposition was to limit the number of undersea boats in use, the amended plan is to forbid the improper employment of these craft, whether their number be large or small. That looks like an even greater achievement than was intended by the promoters of the earlier proposition.

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### IT'S COMING TO HIM

"Hardboiled, eh?"

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### Discriminating Rates Causes Protest in Contra Costa

Martinez, Jan. 26.—The town trustees Monday night instructed Attorney A. F. Bray to petition the town board of trustees Monday night to draft an ordinance requiring the rates of the S. P. from this city to Oakland and San Francisco.

It is claimed that tickets to Oakland can be purchased cheaper from Bay Point, seven miles east of Martinez.

### Subscribers Throng Telephone Exchange

"What happens when you put through a telephone call? What does the inside of a telephone exchange look like? What kind of girls are telephone operators, anyway? These and hundreds of similar questions are asked, consciously or unconsciously, many times a year by telephone subscribers.

### The New England Telephone and Telegraph Company recently

undertook to give its subscribers the opportunity of finding out the answer to these questions for themselves. The project was designated as "Telephone Week" and during the period every subscriber of the company was given a personal invitation to call at his telephone exchange and inspect it from top to bottom.

A tabulation of the records kept at the various exchanges shows that during the six days the number of visitors was as follows: Monday, 924; Tuesday, 25,005; Wednesday, 37,968; Thursday, 49,692; Friday, 72,113 and Saturday, 39,462.

The visitors, who included Governor Cox of Massachusetts and other public officials, displayed great interest in the things that were shown them and a many of them declared that they had resolved to make an effort toward better co-operation with the telephone company and its employees as a result of their visits.

### Tariff Uncertainty Causes Shutdown

Cleveland, Jan. 27.—There has been a very noticeable slump in the textile industry in this section. Mills are reducing force and also number of hours. The change is attributed to uncertainty among manufacturers regarding tariff legislation and the amount of protection they will be given. It is significant that imports of textiles are appreciably increasing.

### STRANGE FOOD PLANT

The French chemist Balland has analyzed an annual food plant called "wonder" growing in tropical Africa, and introduced in southern Asia and Brazil, and his conclusions are interesting. This plant is, it appears, the first fruit in the natural state that has ever been examined and found to contain all the chemical properties of a perfect nutrient.

Two pounds of it, it is claimed, would supply the daily requirements of the human system. Like the peanut, it matures underground. Its edible kernel is shaped like an egg. It furnishes a very white flour, the flavor of which, after cooking, resembles that of the chestnut.—Washington Star.

### DO YOU BELIEVE IT?

A prominent Columbus man, a recent bridegroom, was out with some of his bachelor-day friends one night recently, and when the party broke up, about 10:30 o'clock, a friend asked the newly made bachelorette whether he wished to ride home in his friend's automobile. The man consented, giving his address. It was his address before he was married, however, and he went home and to bed. When he awoke next morning he happened to remember that he was married and, hastily dressing, he made his way to his new home.

—Indianapolis News.

### December Bank Clearances

San Francisco ..... \$613,500,000

Los Angeles ..... 407,624,000

Oakland ..... 54,617,060

Sacramento ..... 27,901,330

Fresno ..... 21,828,943

San Diego ..... 14,002,450

San Jose ..... 9,585,642

Stockton ..... 9,879,201

### Martinez Will Protect Her Newly Paved Thoroughfares

Martinez, Jan. 26.—City Attorney A. F. Bray was instructed by the town board of trustees Monday night to draft an ordinance requiring stage lines to pay a yearly license, a contribution to help pay for the "wear and tear" of the city's newly paved streets.

It is claimed that tickets to

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It is claimed that the trucks and

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## Golden State News TERSELY TOLD

Dublin.—Arrests were made and \$10,000 in rare liquor seized in a raid on the Dublin Inn, near Dublin, last week.

Woodland.—Russell Eastburn, stockbuyer, was arrested here last week on a charge of bootlegging and was later released on \$1,000 bail.

Sacramento.—James T. Gore, capitalist and prominent figure in Sacramento for fifty years, died here last week after an extended illness.

San Francisco.—Vincent Fardella, arrested following the kidnapping of Winifred Larkin another younger sister, has been indicted by the grand jury.

Marysville.—Both bond issues, one for \$50,000 for the beautification of Ellis Lake, and \$80,000 for the paving of more than fifty city blocks, carried by a big majority here.

Modesto.—Book agents and others of their type who go from door to door must prepare themselves with a license if they hope to keep out of jail here.

Martinez.—Work has been started by Mrs. Lottie Dean of this city on the construction of a \$12,000 apartment house here. The structure will have four four-room apartments.

Lodi.—The Lodi Union high school board has set the bond election for February 17, following a decision to fix the figure required for new buildings and improvements at \$250,000.

Berkeley.—Living conditions at the University of California are being probed by the college authorities in an effort to decide the necessity of the immediate erection of dormitories.

Modesto.—The appearance of Riverton east of here is to be changed to a great extent by action contemplated by the Santa Fe. It proposed to expend \$100,000 in moving the depot and the Harvey house.

Maddock.—Peach plantings in Sutter county will be extensive during the coming year, according to figures from the office of County Horticultural Commissioner H. P. Stabler on the number of trees inspected during December.

Modesto.—Fifty thousand dollars is asked in a damage suit being tried in Judge Fulkerth's department of the Superior Court here as payment for the loss of three fingers from the left hand of Gordon White, aged thirteen.

Marysville.—When Walter Pechard appeared at the police station here to claim a gold watch and \$376 confiscated in a raid a month ago on a gambling establishment, his call cost him \$100. He was arrested, pleaded guilty to having conducted a game, and paid his fine.

Weaverville.—The old Union hydraulic mine, near Douglas City, has been taken under lease by T. B. Armbuckle, who is arranging to operate the noted old producer. The property has been idle several years but is said to contain large bodies of gravel carrying a fair gold average.

Vallejo.—Charles R. Kinsey, 25 years old, and Oryall L. Knoll, 26, firemen at the Marin Island navy yard, were found dead in bed from gas asphyxiation in the Golden Hotel here last Sunday. Death resulted from accidental causes, according to the authorities.

Salinas.—Rumors in press circles, that are pretty well established, are to the effect that a new daily newspaper is to be started on the Monterey peninsula. The paper is to cover the entire peninsula and includes the towns of Pacific Grove, Monterey, New Monterey, Carmel and Del Monte.

Oakland.—Storage tanks to contain vegetable oils shipped to the United States from the Philippines, will be constructed in the near future on the Oakland waterfront, according to James L. Willard, general manager of the Philippines Oil Products Company, who passed through Oakland and San Francisco last week en route to Seattle.

Angels Camp.—To develop ore bodies at great depth, the task of sinking the shaft of the Angels Camp Deep mine 500 feet further has just commenced. The work will continue without interruption, and during the interim little will be done on the upper levels. The mine is now down 600 feet and has opened important ore bodies.

Sacramento.—Stating that California produced one-seventh of all the honey in the United States, aggregating 10,000,000 pounds, in 1921, thereby adding \$4,000,000 to the wealth of the state, Governor Stephens in a proclamation issued today, urged the people of the State to observe California Honey Week, February 8 to 11, and to patronize the products of the beekeepers of California.

San Bruno.—The inquest over the death of Dolly Mathiesen, 8 years old, who was run down and killed here last week while crossing the street to meet her mother, was held, and the jury returned a verdict declaring the accident avoidable. The child was run down by an automobile driven by Harry Cookson, chauffeur for E. W. Salisbury, living at San Mateo. Mrs. Salisbury was in the machine at the time. Cookson is at liberty without bail.

## PACIFIC PACT NAMES SHIPS TO BE RETAINED

## PRICE FIXING BY RAISIN MEN UNDER U. S. BAN

U. S. to Keep 7 Super-Dreadnaughts. Airplane Carriers Limited

Washington.—The preamble to the naval or five-power treaty, which is now understood to be complete, with the exception of article 19, relating to fortifications, is as follows:

"The United States of America, the British empire, France, Italy and Japan, desiring to contribute to the maintenance of the general peace and reduce the competition in armament, have resolved, with view to accomplishing those purposes, to conclude a treaty to limit their respective naval armaments, and to that end have appointed their plenipotentiaries."

### Capital Ships Named

One of the most important articles of the treaty is that naming capital ships of the powers which are to be retained. The list of American vessels given in the treaty to be retained

is as follows:

Maryland, California, Tennessee, Idaho, New Mexico and Mississippi, all ranging around 32,600 tons; Arizona and Pennsylvania, 31,400 tons each; Oklahoma, Nevada, New York and Texas, 27,000 to 27,500 tons each; Arkansas and Wyoming, 26,000 tons each; Florida and Utah, 21,825 tons each; North Dakota and Delaware, 20,000 tons each.

The total tonnage of American capital ships retained is 500,650.

### List of British Ships

The British list follows:

Royal Sovereign, Royal Oak, Revenge, Resolution, Ramillies, Malaya, Valiant, Barham, Warspite, Queen Elizabeth, Benbow, Emperor of India, Iron Duke, Marlborough, Renown, Hood, Repulse, Tiger, Thunderer, King George V, Ajax, Centurion.

The total British tonnage is 580,450.

Regarding aircraft carriers, the treaty says:

"Article 9—No aircraft carrier exceeding 27,000 standard tons (27,432 metric tons) displacement shall be acquired or constructed for or within the jurisdiction of any of the contracting powers; provided, however, that any of the contracting powers may, without increasing its tonnage of aircraft carriers, build not more than two aircraft carriers each of a tonnage not more than 33,000 (33,528 metric tons) tons."

"And in order to effect economy, any of the contracting powers may use for this purpose any two of their ships, whether already constructed or in course of construction, which would otherwise be scrapped under the provisions of this treaty."

Another paragraph of the treaty of importance is that relating to the conversion of vessels, which reads textually as follows:

"Clause 3 (second part of the rules for scrapping vessels)—Not more than one capital ship may be retained for these purposes by any of the contracting powers.

"Of the capital ships which would otherwise be scrapped by this treaty in and after the year 1931, France and Italy may each retain two sea-going vessels for training purposes, especially, either gunnery or torpedo schools. France and Italy, respectively, undertake to remove and destroy their training towers and not to use such ships as vessels of war."

1500 STUDENTS FORCED TO QUIT CLASSROOMS

Pupils, 600 of Whom Were Girls March Orderly From Building

San Francisco.—The Mission high school was destroyed by fire Thursday night of last week, with a loss estimated at \$450,000 for property damage and \$100,000 for equipment. Fifteen hundred pupils were in the building at night school classes when the flames were discovered.

The boys and girls ran for their lives down stairways and fire escapes with the smoke at their heels, guided by a human "life line" of instructors.

Two pupils who became confused and lost their way in the smoke were rescued by firemen with extension ladders, from their floor windows.

Selden's first attempts in the inventive field were to make the steam engine available to drive light vehicles, but in March, 1873, he abandoned the use of steam and investigated the possibility of engines operated by ammonia gas, bisulphite of carbon and other liquid fuels. In 1875 he built an engine that was driven by a mixture of "laughing gas" and kerosene, but the machine was a failure.

His continued efforts met with gibes from others, his own brother advising him to go no further with his experiments as he might as well throw his money in the river.

Selden made his first gasoline-driven engine in 1878 in the shop of Frederick Michael in this city. It has been one of the features of automobile shows here and in many other countries.

Quincy.—Believed to have set a new record for expeditious handling of felony cases in California, Mont Berg, erstwhile bank president and master of questionable finance, was behind prison bars in San Quentin 20 hours after his preliminary hearing opened.

Los Angeles.—Severe shocks felt in many sections of Los Angeles, January 17, shattering window glass in some quarters and shaking frame dwellings in nine distinct shocks between 7:10 and 8:30 o'clock, agitated many residents.

Always Carries off the Palm.—The hand—Family Journal.

## PRICE FIXING BY RAISIN MEN UNDER U. S. BAN

Sweeping Court Order Provides Numerous New Rules for Association

Washington.—The final decree in the action by the government against the California Associated Raisin Company of Fresno for alleged violation of the Sherman anti-trust laws, was signed in United States District Judge Bleeds' Court here last week.

It was signed by the Federal District Attorney and attorneys for the raisin company on these eleven points, relating to raisin crop contracts:

1. From carrying out contracts made with raisin growers referred to by order of January 3, 1921, except closing up and settling all matters pertaining to the crop of 1920 delivered and handled under these contracts.

2. From securing or attempting to secure contracts with growers of raisins by means of coercion, intimidation or duress, or by use of any methods which tend to coerce growers or which limit, restrict or prevent others from freely competing to secure contracts from the growers.

3. Carrying out contracts of February 25, 1918, with growers.

4. Securing or entering into contracts with growers unless the grower is expressly permitted, at the end of the first three years or any two-year period thereafter, to cancel the contract.

5. Contracts providing quantity or price shall be determined subsequent to delivery by practice known as "firm at opening price," or where the company agrees to indemnify any purchaser against loss on account of future decline or contract price, or where the price to be paid by any purchaser is made contingent on the future market price.

6. Eliminating or decreasing competition in interstate or foreign commerce in raisins or raisin crops by purchase, lease or other acquisition of plant of any competitor or contractor, or agreement with any existing or prospective competitor.

7. Making contracts for packing of raisins exclusively for the company with agreement of "exclusive dealing."

8. Agreeing, combining or conspiring to lessen, restrict or limit the supply of raisins, or curtail or decrease production or supply of raisin grapes.

9. Agreeing, combining or conspiring to limit, restrict or lessen competition in marketing or sale of raisins.

10. Making contracts for sale and shipment in interstate commerce of raisins wherein purchaser is obligated to resell at fixed prices.

11. Making sale or contract or fixing price or discount with understanding that leases or purchaser shall not deal in raisins or raisin grapes of a competitor.

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## SAN FRANCISCO HAS COLDEST DAY SINCE '88

Mercury Goes Below Freezing Mark in Many Parts of the City

San Francisco.—Ice-choked fire hydrants and water pipes, slippery sidewalks, chilly homes and offices, ice on Golden Gate Park lakes, a penetrating wind howling through the Golden Gate, which hampered bay traffic, and slight frost damage marked Thursday of last week the coldest day San Francisco has experienced since January 15, 1888.

The mercury reached 32 degrees—the freezing point—on top of the Merchants' Exchange at 5 o'clock in the morning, although it was a few points below that on the street below.

The coldest place in California, according to reports received by the weather bureau, was Summit, in the high Sierra, where the temperature was ten degrees below zero. Freezing temperatures prevailed all over the state, particularly in the Sacramento valley and along the coast. In the San Joaquin valley it was not quite so cold, but below freezing weather was cold.

Owing to the strong wind prevailing around the bay section there was little frost and not much damage was done to crops. The cold drove back into the ground sap which had risen too early in some orchard trees. Walnut growers said that continued cold might kill the young growth on the trees, as they are incapable of withstanding freezing temperatures.

The "absolute minimum," as recorded in the annals of the weather bureau, maintained in San Francisco since 1871, was 29 degrees in the middle of January thirty-five years ago.

Ice was visible in San Francisco bay near the Sixteenth street depot and on ferry boats plying between Berkeley and San Francisco, it was necessary to scatter sand and sawdust about the decks so that the commuters could leave and board the boats. The decks were covered with ice.

Temperature as furnished by the weather bureau range from 14 at the top of Mount Wilson to 50 at San Diego and include the following: Red Bluff, 24; Sacramento, 28; Fresno, 30; San Francisco, 33; San Jose, 30; Santa Rosa, 28; Stockton, 28; Merced, 15; Lindsey, 23; Bakersfield, 22; Los Angeles, 42; San Bernardino, 37; Riverside, 38; Redlands, 34.

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# BAY CITIES BUSINESS DIRECTORY

**FURRIES, FURS REPAIRED.**  
FURS and fur coats remodeled and repaired at very reasonable prices; seal skin coats re-dyed and made up. Chicago Cleaners, Suit Coat, 975 Market St., San Fran., near 6th St.

**PLEATING—HEMBSTITCHING.**  
Buttons and buttonholes to order. Prompt delivery. 223 Hill St., S. F. Send for catalog.

**STOMACH TROUBLE CURED.**

Oakland, Cal.—I was formerly a clerk in the lumber department of the S. P. R. R. Co. I was thin, pale and anything irritating associated with an empty feeling in my stomach for years. My health was poor, and I was a hospital patient for several weeks. I have had an X-ray for ulcers. Considerable time has been spent for nothing, for we sent them a sample of an operation.

Then a fellow employee has been cured by the Wong Wan Herb Tea suggested that I try them. I was entirely cured in 5 weeks. This was Oct. 1917. Now I am still a well man. (Signed) W. A. DE MOY. Ph. Merritt 328, add. 2787 12th Ave.

**WONG HERB CO.**  
Each individual case studied specially and tea prepared accordingly. 548 8th St., Court Clay, Oakland, Cal. Ph. Oak. 2767. Consultation Free.

**LADIES!** I positively guarantee my Patent Successful Monthly Compound. Safely relieves some of the longest, most obstinate abnormal cases. Price \$1.50; Deposit Strength \$1.00. BODGATE FREE. Write today. Dr. W. A. Southington Remedy Company, Kansas City, Mo.

**HEALD'S BUSINESS COLLEGE**  
FINE POSITIONS FOR GRADUATES  
Write for Catalog—Oakland, Cal.

**SEPTACONES**  
ANTISEPTIC, HEALING AND  
DEODORANT FOR  
LADIES  
For sale by Druggists, or mail 30c to Septacon Co., 743 Polson St., San Francisco, Cal.

**ORCHARD GLEANINGS**

**TROUBLES IN APPLE STORAGE**

Faulty Construction of Houses Can Be Remedied by Making Few Slight Changes.

(Prepared by the United States Department of Agriculture.)

Trouble with apples spoiling in common storage many times is traced to faulty construction of the storage house that can be overcome by slight changes or better management, the United States Department of Agriculture has found. The first consideration, it is said, is the condition of the fruit when it is stored. Apples that are bruised or diseased, too green or overripe, or that are of a variety known to keep but a short time can not be stored satisfactorily.

Even if the apples are carefully selected, the fruit may not keep because of certain conditions in the storage house, particularly those relating to temperature. The storage house must be like a thermos bottle, keeping the heat out during the warm days and holding it in during the very cold ones. This result can be obtained only if the building is properly ventilated and insulated. Insulation is effected by filling the hollow walls with ground cork, mineral wool, shavings, or other material that will keep the heat from passing through. So that there will be no leak, the doors are insulated the same as the walls, and there should be as few windows as possible.

Ventilation is provided by means of openings near the ground, under the floor, for cool air to enter and air shafts leading upward from the ceiling to carry off the warm air. These are kept open during the night or the cooler part of the day—in the fall—and are closed during the hot hours. The arrangement of the boxes in the storage house has much to do with proper ventilation. The best arrangement is one that permits the air to circulate around each separate box.

**Natural Development.**

"What became of the black kitten that you had when I was here before, dear?" asked Mrs. Stone. "Why, don't you know?" said Harriet, much surprised. "I haven't heard a word," replied her aunt. "Was he poisoned?" "No, no!" "Stolen?" "No." "Hurt in any way?" "No." "Well," said Mrs. Stone, "I can't guess, dear. What became of him?" "He grew into a cat," said Harriet.

Teddie, reading from a book to his little sister: "Upon her knees the poor victim prayed for mercy, but the merciless knife of the slayer descended—." Parish priest, who has just called: "Mr. Brown, how does it happen that you allow your children to read those cheap, trashy novels?" Mr. Brown: "Why, that is a recent book on 'Missionary Life in the Pacific Islands!'" Parish priest: "Oh—yes—excellent!"—Family Journal.

**MURINE**  
Night and Morning.  
Have Clean, Healthy Eyes. If they Tire, Itch, Smart or Burn, if Sore, Irritated, Inflamed or Granulated, use Murine often. Soothes, Relieves. Safe for Infant or Adult. At all Druggists. Write for Free Eye Book. Murine Eye Candy Co., Chicago.

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3rd and Market Sts.

**SAN FRANCISCO**  
600 Single and Family Rooms — 200 Bath Free  
for Guests. Rates 75c per day and up.  
Special Weekly Rates  
—FREE BUS to and from all Depots and Ferries—  
H. J. GRAHAM, Manager

## Hotel St. Nicholas

San Francisco  
ARTHUR J. WILSON, Proprietor

In the center of everything. From the Ferry Building to the Union Station, the Hotel St. Nicholas is the most convenient place to stay. Rates 75c per day and up. Take car No. 20, set off at Powell, walk one block to

235 O'FARRELL STREET

RATES: Without Bath, \$1.00 Up  
With Bath, \$1.50 Up

## HUMBLEY SAVINGS BANK

783 Market St., San Francisco, Calif.—Interest on deposits has been declared at the rate of four (4) per cent per annum on all savings deposited payable on or after January 1, 1922. The rate of interest is the same for all deposits, and the same rate of interest as the principal from January 1, 1922. Deposits made on or before January 1, 1922, will earn interest from January 1, 1922.

H. C. KLEVEAHL, Cashier

## NEWS OF ORCHARD

### BOXES REQUIRE MORE NAILS

Apple Tree Growers Suffer Preventable Loss of Millions of Dollars of Fruit Annually.

(Prepared by the United States Department of Agriculture.)

Apple growers, finding that a certain standard type of bushel boxes in which they have been shipping fruit broke in many instances before it reached the market, recently asked the forest products laboratory of the United States Department of Agriculture to investigate the cause of the breakage.

Several of these standard apple boxes packed with fruit as for shipment were tested in the revolving box drum at the laboratory. Before they had gone a "journey" of average length in the machine most of the boxes had broken and the drum was dripping cider. On investigation it was found that usually the parts of the box to loosen and give way first were where the four nails were holding an edge. Two more nails were therefore driven into each nailing edge of the remaining boxes. With this simple change the boxes stood just about twice as much rough handling.

Inadequate nailing is the chief fault of almost all the boxes examined by the laboratory. A few more nails would save shippers millions of dollars of fruit losses annually.

### BARLEY GOOD FEED FOR HOGS

Use of This Grain for Pork Production Has Increased in Importance—Is Carbonaceous.

With the cessation of the extensive malting of barley, the use of this grain for pork production has increased in importance. According to the United States Department of Agriculture, the market price of barley per pound, as compared with corn, has frequently been less, and it has been found profitable to convert it into pork. Whole barley is not desirable as a stock feed on account of the hardness of the grain. However, when the barley is soaked or ground and soaked its feeding efficiency is greatly increased.

When Peter and the goat reached the top and were coming near to the white castle, up through the mountain arose huge heads covered with shaggy hair; then their shoulders appeared, and up they rose as if some one was pushing them from below.

### NANCY

**T**HE quaintly demure name of Nancy, which has come into great vogue in modern times, signifies "grace." There was a period in her evolution, when Nancy fell into disuse, or was bestowed as a homely unspired cognomen, particularly indigenous to rural communities. But Nancy's day has come; she is fashionable and exceedingly pleasant to pronounce.

Nancy's origin lies in the Hebrew Chaanach, signifying "mercy or grace" and her earliest prominent forbear was Hannah, mother of Samuel. But Hannah is a harsh name because of its aspirate initial, so the process of evolution carried the original word through the successive steps of Anna, Anne and finally arrived at Nan.

It seems curious that Nan was the forerunner of Nancy instead of being a contraction of the latter name; indeed it is one of the few such instances occurring in etymological records.

Nannie, which is Nancy's diminutive, is indigenous to Scotland, though much used in England. Nancy is anot in the former country.

France has many equivalents for Nancy and Nan—among them being Nanette, Nanon, Ninon, Ninette, Nichon and Nillion. Nancy becomes Nanna and Ninette under Italian influence. There is even a Dutch form of Nancy—Naaite, and Nann and Nannell are popular in Switzerland.

Amber is Nancy's talismanic gem. It is a medicinal stone which protects its wearer from danger and disease.

Monday is her lucky day and seven her lucky number.

(Copyright)

**The Bachelor's View.**  
The conversation in the smoking room of a club had drifted round to the subject of the fair sex. The younger men were baiting old Brown, the incurable bachelor. "Do you think?" said one, "that after a girl has been taken to a good show, given chocolates and flowers, and treated to a good supper, she ought to let the fellow kiss her good night?" "I should think he'd done enough for her!" growled Brown.—Family Journal.

(Copyright)

**Cutting Trees by Motive Power.**

To fell trees, a motor-driven saw

## SPELL OF THE OGRESS

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**THE SANDMAN STORY**

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# LOOK!

Our Semi-Annual  
Dollar Down Sale  
Ends in 4 Days  
MANY BARGAINS : BIG REDUCTIONS  
One-Fourth & OFF  
One - Half

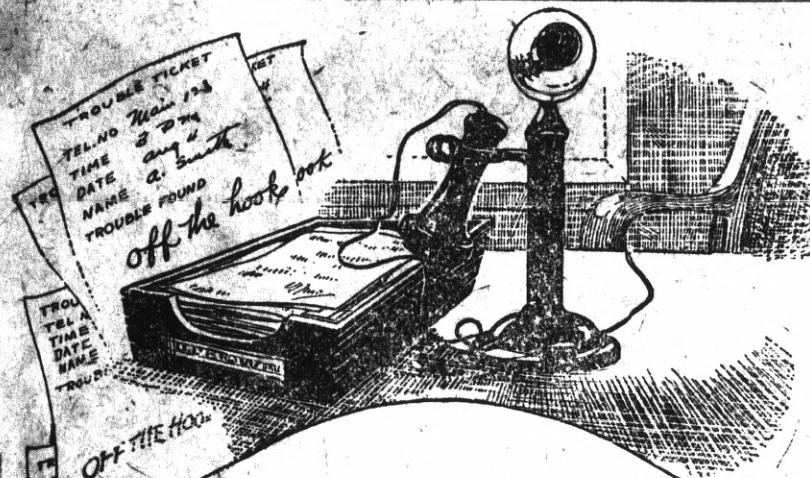
On Coats, Suits, Dresses, Furs, Waists, Skirts

All at reductions that will bring many in to buy who have not already done so. These reductions range from one-fourth to one-half, together with our liberal credit, make another inducement that should not be overlooked.

**Eastern Outfitting Co.**

581 Fourteenth St., OAKLAND

We give American Trading Stamps



## "Off the Hook"

When your telephone is accidentally left "off the hook," the operator first answers as she would if you were placing a call. After repeated efforts, receiving no response, she reports your line as "out of order." It is then disconnected from the regular switchboard and placed on a special board where it awaits the attention of the repairing forces.

All this takes time. It involves tests, reports and generally a trip to the location of the trouble.

In the meantime, what happens?

Others have been unable to reach you by telephone.

Even if the mistake has been discovered and your telephone placed on the hook, service may not be restored until the "troubleman's" final O.K. .

On a party line all other telephones on the line are deprived of both incoming and outgoing service for the same period of investigation and repair.

"Off the hook" is a most common cause of interruption to telephone service. By the exercise of care in this connection you will protect your service and avoid inconvenience to yourself and others.

**The Pacific Telephone  
And Telegraph Company**



## THE TERMINAL

GEO. W. RYAN - Publisher and Editor

ISSUED EVERY FRIDAY.  
Established in 1915.  
Legal City and County Paper.

FRIDAY, JAN. 27, 1922.

### A Grave Problem

The Century magazine has published five out of a seven-part story by T. S. Stribling, a so far powerful story based on the problem of the colored race and the South. It is absolutely unsafe to hope or to prophecy that any story will hold out to the end, but this one has been strong to cause the reader to turn to it with feverish haste as soon as the postman leaves the monthly number.

What is going to be the solution of the negro problem? The mills of the gods are slowly, remorselessly grinding away. Within the last four years it has presented itself to the southern whites in a new aspect.

They wailed about the danger that the prolific colored man presented, for lo, these many years. Suddenly their tunes changed. The negroes, fired by a virus approaching that of an epidemic, started north in droves. The cotton crop was endangered; if the negroes left, the crop was doomed.

Those of the darkies who know when they've got enough, decamped, or are in the temper to do so. The chivalrous sons of the South awakened with a start to the fact that almost any sort of a job can be handed "a nigger," he can't be compelled to stay in the South, not even to save the cotton crop.

What will be the effect of this influx of the colored people can only be surmised. Unrestrained miscegenation is certainly to be apprehended.

A good effect will be that the wages of the "Sons of Martha" will not be drained to foreign countries. There may come to be widespread race jealousies and race hatreds.

### Justice Before Generosity

We are in debt up to the hocks, both morally and legally. Our resources the national government holds as a trustee—first to keep up our current running expenses; secondly, to preserve our national honor and credit. There ends both the duty and the discretion of congress. Adventures upon the seas of foreign diplomacy; the decision of mooted points of ethics or policy, of justice or generosity, the decision in all such matters belongs to the people, the taxpayers, and it behooves every congressman to pointedly know what his constituents want him to do.

No debtor nation has any sort of a right to demand exoneration. The allies were in a desperate plight. We "stood to their backs till their bellies were blue," loaning 'em funds to pull 'em through. Because we later found out that we weren't after all too proud to fight, and, shedding our lines, waded in, we did not become a partner ab initio. We weren't treated as partners after we did get in! We had to pay for ship charters on the very ships that carried our soldiers to the harassed shores; we paid for everything we used.

We are wealthy, but are seriously in debt, and this indebtedness must not be overlooked.

The passing of John Kendrick Bangs will be mourned by every humor-loving person who is familiar with his work. His was the delicate wit of one who loves his kind.

The Oakland Tribune gives to itself a quarter-column credit for having been cautious and accurate. Why, neighbor, you long ago established an enviable reputation on that score.

Trotzky and Lenin may some day be apotheosized as the apostles of freedom in Russia. Their admirers will never be able to justify their cruel long ways around. Typhus it seems has now come to their aid.

### WHY NOT?



"Don't you think I'll make her happy?"

"Well, she'll always have something to laugh at!"

### WOLVES MOVE EAST

Settlers of early days in the eastern part of the United States had much trouble with wolves. Persistent warfare against them brought about their practical extermination in that section, though there are still plenty of coyotes and the more formidable timber wolves in the West. Within the last few years, however, the wolves have been moving eastward, and of late they have been preying on sheep and other livestock to an alarming extent in Michigan, Wisconsin, Oklahoma, Arkansas, Missouri and parts of Iowa.

Losses have become so severe that appeals for help have been addressed to the federal government, and the biological survey is sending expert trappers to the afflicted regions to combat the mischief.

### NOTICE TO CREDITORS.

In the matter of the estate of Martha S. Griffins, deceased.

Notice is hereby given by the undersigned Administrator of the estate of Martha S. Griffins, deceased, to the creditors of and to all persons having claims against said decedent to file them, with the necessary vouchers, in the office of the Clerk of the Superior Court of Contra Costa County, State of California, or to exhibit them, with necessary vouchers, to the said administrator, at the office of C. D. Horner, attorney at law, 58 Macdonald Avenue, Richmond, Cal., the same being designated as the place of business in all matters connected with said estate, within four months after the first publication of this notice.

Dated January 18, 1922.

B. H. GRIFFINS,

Administrator of the estate of Martha S. Griffins, deceased.

C. D. Horner, Attn. for Adm., 58 Macdonald Ave., Richmond, Cal., Jan. 20/22

### NOTICE OF ADMINISTRATOR'S SALE OF REAL ESTATE

#### AT PRIVATE SALE.

In the Superior Court of the State of California, in and for the county of Contra Costa.

In the matter of the estate of John O'Brien Wyja, deceased.

Notice is hereby given that the undersigned administrator of the estate of John O'Brien Wyja, deceased, will sell at private sale to the highest bidder for cash in gold coin of the United States, subject to confirmation by said Superior Court on or after Wednesday the 8th day of February, 1922, all the right, title and interest and estate of John O'Brien Wyja, deceased, of, in and to all that certain lot, piece, parcel or tract of land situated in the county of Contra Costa, State of California, and more particularly described as follows, to-wit:

Being Lot No. 32 of the Final Partition of the Rancho El Sobrante, as said lot is laid down, numbered and delineated upon the map accompanying and forming a part of the final Report of the Referees appointed by the Superior Court of the county of Contra Costa, State of California, in the suit for the partition of said Rancho, entitled, "Edson F. Adams, et al., plaintiffs, vs. Emily B. Hopkins, et al., defendants," which map was filed in the office of the county recorder of the county of Contra Costa on the 14th day of March, 1910, and which lot contains an area of 213.12 acres. The said lot No. 32 (32) being the same lot or parcel of land which was by said final decree in partition in the action aforesaid aliqued and set apart to Sarah A. Emerson (nee Wilson) and which was thereafter by said Sarah A. Emerson, conveyed to John O'Brien Wyatt, by deed dated September 28, 1910, and recorded in the office of the county recorder of the county of Contra Costa, State of California, in Volume 158 of Deeds, at page 358, on the 27th day of October, 1910.

Subject to a right of way granted to the Pacific Telephone and Telegraph Company, by deed recorded in Vol. 185 of Deeds, at page 159, records of Contra Costa county.

Excepting from the above described tract of land 1.87 acres, conveyed to Sheldon school district;

Together with all and singular the tenements, hereditaments, and appurtenances thereto belonging or in anywise appertaining.

Terms and conditions of sale—Cash in gold coin of the United States. Deed and abstract at the expense of purchaser.

Bids or offers may be made after the first publication of this notice and before the making of said sale. All bids and offers must be in writing and left with the undersigned at the law offices of J. E. Rodgers and A. F. Bray, attorneys at law, 58 Macdonald Avenue, Martinez, California, or at the office of J. H. Wells, clerk of the said Superior Court at the courthouse in the town of Martinez, county of Contra Costa, State of California.

Dated January 11, 1922.

CHARLES E. DALEY,

Administrator of the estate of John O'Brien Wyatt, deceased. J.V. 20-3-31

J. E. Rodgers and A. F. Bray Attys for Administrator.

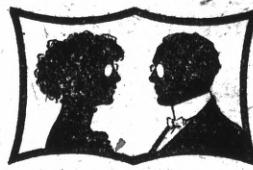
## Annual Clearance Sale

20 to 25 Per Cent Reduction on Lines.  
We are Closing Out

Large assortment of Sterling, Sheffield ware, cut glass, pottery, leather, and other goods from which to make your selections.

A. F. EDWARDS, Jeweler  
1227-29 Broadway, Oakland

## Glasses that look well



ARE A SPECIALTY OF MINE.  
I study the features, the formation of the eyeball, whether the eyeball is high or low, and then furnish you with a pair of glasses just the right shape, size and thickness to suit your appearance best.  
Let me supply YOUR glasses!

F. W. LAUFER

Broadway and Washington, OAKLAND  
OPTICIAN, 487 Fourteenth Street, bet.



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A TRIAL ORDER WILL CONVINCE YOU

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Green Feed Cutters, Soil Fertilizers

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A complete line of Domestic & Imported Olive Oils

CHEESE, SALAMI & CANNED GOODS

Dealers in Butter & Eggs, Delicacies, Etc.

Free Deliveries, Prompt Service and Courteous Treatment

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